



**\$150,000** The annual amount we save the Girl Scouts of Greater Los Angeles.

Effective IT is essential, but it doesn't have to be expensive. TechMD is committed to helping its clients achieve significant cost savings while providing a better product and service. The Girl Scouts of Greater Los Angeles is just one example of how we've provided better IT service while reducing expenses substantially.



**Girl Scouts®**

**CHALLENGES:**

- Six independent local councils of the Girl Scouts merged to form a new council: the Girl Scouts of Greater Los Angeles.
- The newly-merged organization needed to streamline various systems and processes, including consolidating its information technology system.

"TechMD has really gone above and beyond to assure our information technology needs are met in this realignment."

– Lise Luttgens, CEO of Girl Scouts of Greater Los Angeles

**TECHMD RESULTS:**

- Data is secure, centralized and accessible by all computer users in the organization.
- Unexpected issues due to bandwidth and software installation were handled at no additional charge.
- The Girl Scouts have realized a more efficient system and higher quality, more responsive service.

**30-40%** The average cost savings our clients enjoy compared to having internal IT staff.

"TechMD's response time is very strong, and the company is very flexible – they even assisted with the implementation of our new VoIP telephone system, which occurred at the same time," notes **Curtiss Wong**, IT consultant and volunteer since the early 1980s. Wong goes on to describe TechMD's staff as "positive... very knowledgeable... very 'user friendly.'"

"TechMD has really gone above and beyond to ensure that our information technology needs are met in this realignment," according to **Lise Luttgens**, CEO of GSGLA. "We are fortunate to have TechMD as our partner."

**Read the full case study at [TechMD.com/GSGLA](http://TechMD.com/GSGLA).**

**Partner with TechMD. We do **IT** right.**